

# Large Language Model Application and Tuning For Product Analysis: A Preliminary Investigation

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**Abstract** - In today's competitive market, staying abreast of concurrent product characteristics is imperative for companies to maintain a competitive edge. Leveraging open-source Large Language Models (LLMs) presents a promising avenue for efficient and comprehensive analysis. This paper delves into the current landscape of commercial and open-source LLMs, assessing their potential for analyzing product characteristics. Additionally, it explores the feasibility of fine-tuning these models, including the utilization of Retrieval Augmented Generation (RAG), to enhance response accuracy and depth. Through evaluation, Mistral 7B emerges as a suitable open-source model for implementation, balancing performance with computational constraints. Furthermore, it outlines the process of refining LLMs using proprietary data, market intelligence, patent insights, and data gathered from web scraping to develop a comprehensive analytical tool for R&D purposes. This tool enables efficient extraction, analysis, and visualization of pertinent information, empowering decision-makers to steer innovation effectively.

**Keywords:** Large Language Models, R&D, Product Characteristics, Smart data

## 1. Introduction

In the landscape of Research and Development (R&D), the ability to effectively monitor and analyze concurrent product characteristics stands as a cornerstone for sustaining competitiveness and fostering innovation. Traditional methods of market analysis often face significant challenges in providing timely and comprehensive insights, primarily due to the vast and diverse array of available data. However, recent advancements in natural language processing (NLP), especially with the advent of Large Language Models (LLMs), offer a promising solution to this challenge. LLMs, such as the Generative Pre-trained Transformer (GPT) series, exhibit unparalleled capabilities in comprehending and synthesizing human-like text. This renders them exceptionally well-suited for dissecting textual data pertaining to product characteristics (1,2)

By harnessing LLMs, analysts are furnished with a tool that seamlessly mimics human interaction, enabling nuanced exploration of intricate datasets. The present work embarks on a comprehensive exploration of the contemporary landscape of both commercial and open-source LLMs ripe for adoption. Furthermore, it undertakes a preliminary investigation into the feasibility of tuning these models or employing Retrieval Augmented Generation (RAG). Such endeavors are aimed at augmenting the responses to potential queries by adding contextual information through embedding, thereby aiming for heightened precision and comprehensiveness in insights (3).

This multifaceted inquiry not only sheds light on the cutting-edge capabilities of LLMs but also paves the way for their optimization in the domain of product characteristic analysis within R&D frameworks. Ultimately, it aspires to furnish decision-makers with unparalleled insights, thus catalysing informed strategies and bolstering innovation trajectories.

The present paper is organized the following way: Section 2 report an overview of most important commercial and open source LLMs as well as a comparison based on literature measures; Section 3 discusses the integration of proprietary data, market data, customer preference data, patent data and web-scraped data for tuning LLMs in product characteristic analysis and tool development. Lastly section 4 reports come conclusion on the present work.

## 2. LLMs: commercial and open source products evaluation

The adoption of LLMs in R&D necessitates a systematic approach to ensure optimal utilization of these models. Firstly, selecting an appropriate open-source LLM that aligns with the requirements and resources of the company is crucial. Factors such as model architecture, pre-training data, and computational requirements need to be considered during this selection process. Private models made available through API requests allows for an easier management but with less control over the models. The most important are:

- Claude 3, powerful state of the art model released by Anthropic (04/03/2024) in 3 versions: Haiku, Sonnet and Opus (from the least to the most powerful) .
- ChatGPT, market-leading family of models developed by OpenAI and currently available mainly in 3 versions: GPT-4, GPT-4 Turbo and GPT-3.5 Turbo. (4)
- Gemini, developed by Google and currently available as Gemini 1 Pro, with the more powerful Gemini 1 Ultra and the recent Gemini 1.5 Pro (15/02/2024) both available in preview (5,6)
- Command, made by Cohere and available in 3 versions: Command Light, Command and the recent addition Command-R optimized for RAG (11/03/2024, also available freely for research purposes) (7).
- Titan, developed by Amazon as a core model for Bedrock and available in 2 versions: Light and Express. (8)
- Jurassic 2, developed by AI21 labs id offered in 3 versions: Light, mid and Ultra (9,10).
- Mistral, developed by MistralAI and available in 3 versions: Small, Medium and Large.

On the contrary, Open-source models, result to be much more flexible but less powerful:

- Llama 2, family of models developed by Meta and available in 3 sizes: 7B, 13B and 70B (11).
- Mistral 7B and Mixtral 8x7B, the two open models developed by MistralAI (12,13).
- Gemma, family of light models recently released by Google (21/02/2024) and available in 2 sizes: 2B and 7B (14,15).

Deciding to focus on open source model Table 1 reports some important characteristics (namely number of parameters per model and relative VRAM necessary for usage, pre-training size, context window size, type of license and commercial use availability) of the most common LLMs.

Table 1: Open source LLM characteristics

MODEL	Number of Parameters	GPU/RAM required (fp/bf)	Pre-train size (tokens)	Context Window	License	Free Commercial Use
<b>Gemma 2B</b>	2.51B	8GB	2 trillions	8k	Gemma License	YES
<b>Gemma 7B</b>	8.54B	24GB	6 trillions	8k	Gemma License	YES
<b>Llama 2 7B</b>	7B	16GB	2 trillions	4k	Llama 2 Community License	YES (limit of 700 mil. users)
<b>Llama 2 13B</b>	13B	32GB	2 trillions	4k	Llama 2 Community License	YES (limit of 700 mil. users)
<b>Llama 2 70B</b>	70B	145GB	2 trillions	4k	Llama 2 Community License	YES (limit of 700 mil. users)
<b>Mistral 7B</b>	7.3B	16GB	N/A	32k	Apache 2.0	YES
<b>Mixtral 8x7B</b>	46.7B (12.9B active)	100GB	N/A	32k	Apache 2.0	YES

With the aim to select one open source LLM to implement the tuning and the product analysis, many indices developed to evaluate language models can be adopted. Table 2 report the models' performances, evaluated with the aid of various popular benchmark commonly used, focusing in particular on:

- Knowledge capabilities and knowledge retention, using benchmarks like MMLU (16) ARC-e and GPQA (17).
- Text comprehension and reasoning over text, using benchmarks like DROP (18), HotPotQA, TriviaQA and Kilt.
- Common sense and reasoning, using benchmarks like HellaSwag(19), Big-Bench-Hard (20) and WinoGrande.

- General perception and usability, using benchmark like Chatbot Arena (21) (ranked elo system obtained through anonymous “duels” evaluated by humans).

Note that not all measures are available for all models and that they have been chosen to evaluate also commercial models (not reported here) and the most performing model on each relevant measure are highlighted.

Table 2: Open source LLM comparison

MODEL	MMLU	ARC-e	GPQA	Drop	HotPotQA	KILT	TriviaQA	HellaSwag	WinoGrande	Big-Bench-Hard	ChatBOT Arena
<b>Gemma 2B</b>	42.3%	73.2%	-	-	-	-	53.2%	71.4%	65.4%	35.2%	985
<b>Gemma 7B</b>	64.3%	<b>81.5%</b>	-	-	-	-	63.2%	81.2%	72.3%	<b>55.1%</b>	1029
<b>Llama 2 7B</b>	44.4%	68.7%	-	-	-	-	56.6%	77.2%	69.5%	32.6%	1027
<b>Llama 2 13B</b>	55.6%	75.2%	-	-	-	-	64.0%	80.7%	72.9%	39.4%	1043
<b>Llama 2 70B</b>	<b>69.9%</b>	79.9%	-	-	42%	63.2%	<b>73.0%</b>	<b>85.4%</b>	80.4%	51.2%	1082
<b>Mistral 7B</b>	62.5%	<b>80.5%</b>	-	-	-	-	62.5%	81.0%	74.2%	<b>56.1%</b>	1073
<b>Mixtral 8x7B</b>	<b>70.6%</b>	<b>83.6%</b>	-	-	56%	66.0%	<b>71.5%</b>	<b>84.4%</b>	77.2%	-	<b>1114</b>

After the evaluation and considered some hardware constraints it emerges that between the open models the most suitable solution would be Mistral 7B, due to it being the most performant model capable of running with our computational capabilities while also having a 32k context window and no other drawbacks. Gemma 7B could also be a possible solution.

### 3. Tuning LLMs for Product Characteristic Analysis and tool development:

Once a LLM is chosen, the integration of proprietary data, patent information, and web-scraped data becomes paramount to enhance the model's performance and relevance to the company's domain. Tuning LLMs involves fine-tuning the model parameters and training on domain-specific data to improve its effectiveness in analyzing product characteristics.

To this purpose we decide to adopt both proprietary data, market data and customer preference data. Additionally, incorporating pertinent patent data allows the model to capture insights into technological advancements and intellectual property landscapes relevant to the company's industry and for the product type under investigation. Web-scraped data from various sources further enriches the training dataset, enabling the model to stay updated with the latest developments and competitor offerings.

The tuned LLM serves as the foundation for developing a comprehensive tool tailored to the needs of R&D departments. This tool enables analysts to extract, analyze, and visualize relevant information pertaining to concurrent product characteristics efficiently. By leveraging the power of LLMs, the tool offers capabilities such as trend analysis, competitor benchmarking, and predictive modeling, empowering R&D teams to make informed decisions and drive innovation effectively.

### 4. Conclusions

The adoption and tuning of LLMs for product characteristic analysis offer several benefits, including enhanced competitiveness, improved decision-making, and accelerated innovation cycles. However, challenges such as data privacy concerns, model interpretability, and computational resources pose potential hurdles that need to be addressed.

In conclusion, the adoption and tuning of LLMs present a promising approach for analyzing concurrent product characteristics in R&D environments. By integrating proprietary data, patent information, and web-scraped data, companies can leverage the power of LLMs to gain actionable insights and maintain a competitive edge in their respective industries.

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